

# HAUS DER BEGEGNUNG DONAUSTADT

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Pematex Handels GmbH  
For attn. Mr. Hehenberger  
Finkengang 53  
4048 Linz/Puchenuau

Vienna, April 7 2004

Concerning: "WearMax™" Professional Ceramic Finish  
Dear Mr Hehenberger!

It seems to be a human habit to express annoyance and irritation about things they are negative, the positive things are usually considered to be common sense and no one feels obligated to talk about them. We feel obligated to break with that habit and express the absolute positive experience we have made with our Linoleum Floors after they have been coated with WearMax.

We decided to have WearMax installed after a Fire we had last fall, which left the floors in our entire facility in a really miserable condition. Black soot had penetrated the Linoleum severely and it seemed to be almost impossible to restore them. Considering that our Linoleum Floors were 30 Years old, and heavily worn, because of the high traffic in meeting and training rooms. Before we had "WearMax™", regular cleaning appeared to be difficult, caused by many scratches and stains. In order to keep them in a acceptable appearance they had to be stripped and recoated frequently, which was a time consuming and costly process.

After we got aware of the WearMax System, we decided that this might be the solution of our problems and had our entire facility coated with WearMax. As an additional bonus you agreed to apply WearMax during Christmas break – the only few days without public traffic in our institution. After a few days the job was done, and we were really pleased with optical appearance of the floors in the entire building. They were incredibly clean and appeared in a beautiful lustre. It was almost a miracle our old worn out floors looked almost like new, and we were looking forward to open to public again beginning January 2004.

As a second, but also very important point we wish to express how easy time and money saving our daily cleaning procedure is with all WearMax Floors. Even heavy soil and stains can be removed easily, just by sweeping with your environmentally friendly cleaner. The frequent, costly procedure of stripping and recoating our floors is history. Evidently our floors are now protected with a really durable finish, even split soil and gravel, carried in by traffic does not seem to harm it at all.

After these months with enormous food traffic our floors are still looking like they have been coated yesterday. We cannot observe any damage, like we did before. After what we have experienced with WearMax in the last couple months, we consider it an excellent choice having WearMax applied to our Linoleum Floors.

We can highly recommend WearMax to everybody in the institutional business because we have not seen anything that looks and lasts like "WearMax™".

Sincerely ,  
Haus der Begegnung  
E. Wagner  
Housekeeping